

Message Text

UNCLASSIFIED

PAGE 01 MEXICO 08427 221726Z
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W
-----079565 230154Z /63

R 221711Z MAY 78
FM AMEMBASSY MEXICO
TO USDOC WASHDC
INFO SECSTATE WASHDC 0369
AMCONSUL BELIZE
AMEMBASSY BOGOTA
AMCONSUL CALI
AMEMBASSY CARACAS
AMCONSUL GUADALAJARA
AMEMBASSY GUATEMALA
AMCONSUL GUAYAQUIL
AMCONSUL HERMOSILLO
AMEMBASSY MANAGUA
AMCONSUL MARACAIBO
AMCONSUL MEDELLIN
AMCONSUL MERIDA
AMCONSUL MONTERREY
AMEMBASSY PANAMA
AMEMBASSY QUITO
AMEMBASSY SAN JOSE POUCH
AMEMBASSY SAN SALVADOR
AMEMBASSY TEGUCIGALPA
USCONS MEXICO POUCH

UNCLAS MEXICO 08427

FOR WELCH, BED/OIM

E.O. 11652:N/A
TAGS: BEXP,MX
SUBJECT: MANEJ-O-MAT '78, MATERIALS HANDLING EQUIPMENT EXH.
MF/BSP, U.S. TRADE CENTER MEXICO CITY, MAY 16-18, 1978

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 MEXICO 08427 221726Z

1. NAME OF EVENT: MANEJ-O-MAT '78, MATERIALS HANDLING EQUIP. EXH.
2. PLACE & DATES: MEXICO CITY, MAY 16-18, 1978
3. PARTICIPANTS: 21 (NTM-2, OTM-19)
EXHIBITORS: 29 (NTM 2, OTM-27)
4. FLOOR SALES AT EXH., INCLUDING DOLLAR VALUE OF MERCHAN-
DISE TURNED OVER TO AGENTS & DISTRIBUTORS: \$50,600

(NTM-\$10,000, OTM-\$40,600)

5. EXPECTED TO BE SOLD OVER PERIOD OF NEXT 12 MONTHS AS
RESULT OF THIS EXH.: \$5,834,000, (NTM-\$250,000, OTM-
\$5,584,000)

6. COMPANIES SEEKING REPS.: 1

7. RES. SIGNED: 1

8. REPS. EXPECTED TO BE SIGNED DURING NEXT 12 MONTHS: 0

9. COMPANIES SEEKING JOINT VENTURES OR LICENSEES: 0

10. JOINT VENTURES OR LICENSEES SIGNED: 0

10A. JOINT VENTURES OR LICENSEES EXPECTED TO BE SIGNED
DURING NEXT 12 MONTHS: 0

11. SALES LEADS: 1,001 (NTM-130, OTM-871)

12. REGISTERED ATTENDANCE: 853 (PRELIMINARY)

13. MARKETING OBJECTIVES SUMMARY:

A. FIRMS FULLY ACHIEVING PRIMARY MARKETING OBJECTIVES:

25 (NTM-2, OTM-23)

B. FIRMS PARTIALLY ACHIEVING PRIMARY MARKETING OBJECTIVES:

2 (NTM-0, OTM-2)

C. FIRMS FAILING TO ACHIEVE PRIMARY MARKETING OBJECTIVES:

2 (NTM-0, OTM-2)

14. COMMENTS: TO FOLLOW.

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 22 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978MEXICO08427
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780216-0259
Format: TEL
From: MEXICO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780533/aaaabbxw.tel
Line Count: 83
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: bdb98a99-c288-dd11-92da-001cc4696bcc
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2617006
Secure: OPEN
Status: NATIVE
Subject: MANEJ-O-MAT '78, MATERIALS HANDLING EQUIPMENT EXH. MF/BSP, U.S. TRADE CENTER MEXICO CITY, MAY 16-18, 1978
UNCLASSIFIED
TAGS: BEXP, MX
To: COM
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/bdb98a99-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014